



COMPLIANCE TRAINING

APRIL 18TH 9:00AM - 1:00PM

This highly interactive and engaging class is led by Robin Greenwood
AFIP Certified Professional - Regional Trainer with Brown & Brown

Robin Greenwood will review today's compliance regulations, policies and guidelines affecting the automotive retail environment with responsibility and awareness, coaching in standards, requirements and best practices.

*A home study program must be completed prior to attending this class.
(Home study info will be sent ahead to students)*

- Regulation Z
- Updated Safeguards
- Truth-in-Lending
- Red Flags
- Graham Leach Bliley Act
- Ethics
- Unfair and Deceptive Trade Practices
- Regulation M
- Sales Deskling & Process Compliance
- FTC Buyers Guide
- Fin-Cen 8300
- Compliance and Ethics Test

Who Should Attend?
Salespersons, F&I Managers,
Title and Office Staff

Seminar Investment:
Single Person \$198
3+ People \$175 Each

Seminar held at
RADA
2024 W. Henrietta Rd.
Bldg #4A
Rochester, NY 14623

**Send Registrations to Kim Guida at kguida@therada.org
Include Name, Dealership, Position, Email addresses**